Modernising mid-sized businesses from the ground up

Microsoft Dynamics 365 Business Central and DXC Technology

Modernising mid-size businesses

Microsoft Dynamics 365 Business Central and DXC Technology

Modernising business applications isn't just for large enterprise.

A recent Everest market study reports over 75 percent of enterprises plan to proactively invest in the modernisation of their core business applications*, but for mid-sized organisations this figure is higher.

That's because mid-sized organisations must look for ways to accelerate their business for growth or risk getting left behind. Mid-sized businesses must also move fast and implement quickly to retain leadership in today's competitive market.

Microsoft Dynamics 365 Business Central is a comprehensive business management solution for mid-sized organisations that automates and streamlines business processes.

Highly flexible and rich with enterprise resource planning (ERP) and customer relationship management (CRM) features, Business Central enables companies to manage all aspects of their business on the Microsoft platform, including finance, manufacturing, sales, shipping, project management, services, and more.

DXC also offers a range of extension modules for industries, including advanced warehousing and distribution, and retail functionality available.

MODERNISE FOR AGILITY

75% of enterprises plan to proactively invest to modernise applications*

*Everest: Market Study and Competitive Intelligence for global services market, May 7,2021

Invest today for the future

Implement with an experienced and trusted partner

Investing in Microsoft technology is an investment in the future. The Microsoft platform offers a native, cloud-first approach that ensures the Business Central solution is secure and accessible on Microsoft Azure.

Unlike older platforms, staying current on the latest version is simple. Microsoft's cloud release waves keep Business Central customers running on recent releases of the application. It is designed to ease the cost and complexity of upgrades, with new functionality and a range of improvements added in each new release.

Business Central integrates with other Microsoft cloud services, including Microsoft 365, and can be customised or extended for specific industry needs with Microsoft Power Platform, including Power Apps, Power Automate and Power BI.

With the right implementation partner, Business Central is fast to implement, easy to configure and can be extended to meet unique industry and business requirements.

DXC was the first Microsoft Gold Partner to implement Business Central in Australia. DXC's Business Central team is a centre of excellence, with experienced consulting, project management and development resources dedicated to ensuring their projects are successful. Explore some of our recent projects to find out more about why DXC is the right partner for your Business Central project.

Image courtesy of Microsoft

Art Processors: Dynamics 365 Business Central

Business Challenge

- Legacy financial software prevented the organisation from moving through the cycle of growth and adapting to market changes in an efficient and optimum way
- Inability to effectively manage multiple organisations' financial data across multiple currencies, taxation and business rules
- Consolidation of reports was time consuming and complicated
- Limited ability to influence operational and strategic business decisions with lack of real-time access to data or analytics.

PROFESSIONAL SERVICES & TECHNOLOGY: Art Processors is an award-winning creative technology company with an international reputation for enhancing visitor experiences. They needed a financial solution that could manage their international business requirements and would facilitate their business growth.
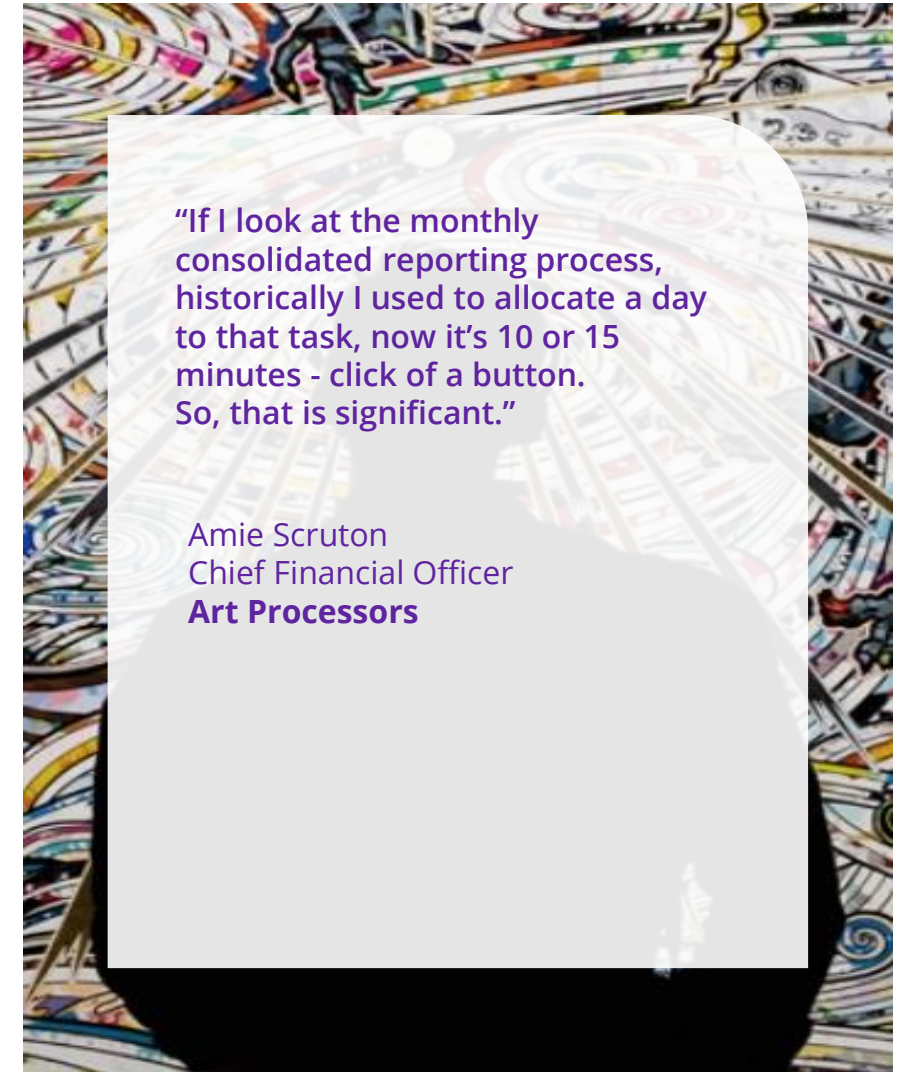
How DXC helped

- Microsoft Dynamics 365 Business Central online
- Multiple production environments (Australia and United States)

Business Outcomes

- Significant optimisation across their financial reporting and business processes
- Real-time access to data and ability to influence strategic decisions that will affect the future of the business.

"If I look at the monthly consolidated reporting process, historically I used to allocate a day to that task, now it's 10 or 15 minutes - click of a button. So, that is significant."

Amie Scruton
Chief Financial Officer
Art Processors

Multi-national retailer: Dynamics 365 Business Central

Business Challenge

- Large retailer owns multiple diverse and independent businesses operating on disparate, heavily customised, and legacy ERP solutions
- Parent company needed improved transparency, consistency and streamlined processes across company-owned and operated stores and franchises
- Significant manual intervention required in legacy systems meant constant time pressures and potential human error.

CONSUMER INDUSTRIES & RETAIL: This large Australian-based, multi-national retailer of homewares and consumer electrical products operates both company-owned and operated stores and franchisees. With various diverse and independent businesses operating on disparate ERP solutions, the retail group sought to improve transparency and process consistency via a standardised ERP cloud solution roll-out.

How DXC helped

- Microsoft Dynamics 365 Business Central
- DXC electronic data interchange (EDI) and Container Management IP as well as deep knowledge across retail, distribution, and supply chain
- Unified, cloud-based Microsoft application to eliminate siloed processes, reduce duplication, and improve visibility.

Business Outcomes

- Significantly improved customer and employee experience
- Productivity gain leading to reduced cost and increased revenue
- Automated order/EDI, supply and distribution process for accuracy and time benefits
- Successful roll-out of standardised ERP solution within retail group to improve high-level transparency and reporting across entire group.

"DXC has a depth of skills amongst our team that's hard to match. We understand what customers need for their business and take the time to get our scope right up front. We listen to what the business needs, but we're not afraid to push back and suggest a different approach. Sometimes, customer decisions are based on years of entrenched behaviour. Having the skills, experience and knowledge to analyse those business processes and conceive viable alternatives is the added value DXC provides."

Carsten Pedersen,
Senior Executive | Microsoft Dynamics
DXC Technology

PS+C Group: Dynamics 365 Business Central

Business Challenge

- PS+C required a fully integrated system that brought finance, payroll, and timesheets together
- PS+C also needed a solution that was based in the cloud to facilitate better access to data for employees.
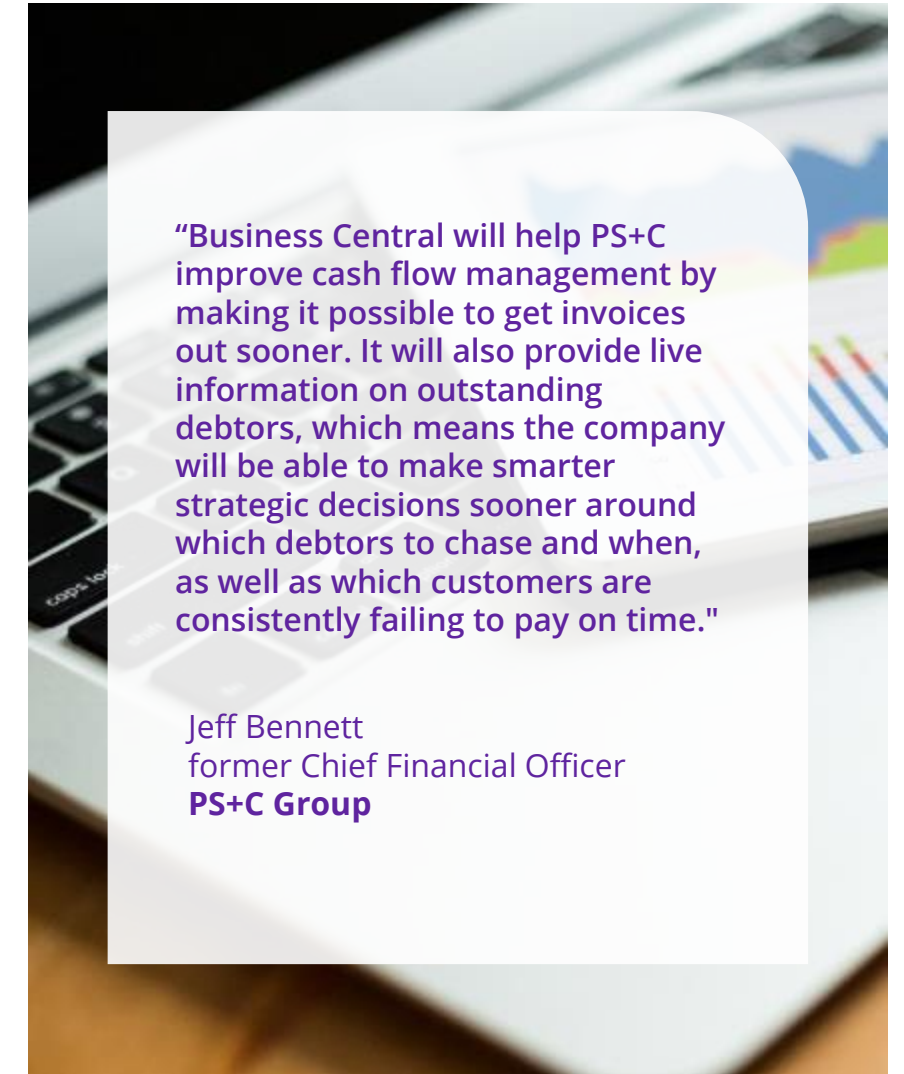
How DXC helped

- Microsoft Dynamics 365 Business Central online
- The team had strong experience with Dynamics solutions in the past and they could see that the other accounting packages could not provide the capabilities the business required
- PS+C were the first site in Australia to implement Business Central in the cloud.

Business Outcomes

- Better access to data will deliver significant benefits to the business
- Improvement of the accuracy and speed of invoicing, removing duplication and errors
- Improved employee engagement with the ability to react faster to changing conditions and make smarter strategic decisions.

PROFESSIONAL SERVICES & TECHNOLOGY: Digital consultancy, PS+C Group, implemented a comprehensive business management solution to provide better access to information, enabling staff to react faster to changing conditions and make smarter strategic decisions sooner.

"Business Central will help PS+C improve cash flow management by making it possible to get invoices out sooner. It will also provide live information on outstanding debtors, which means the company will be able to make smarter strategic decisions sooner around which debtors to chase and when, as well as which customers are consistently failing to pay on time."

Jeff Bennett
former Chief Financial Officer
PS+C Group

New Zealand vineyard: DXC Wine Management Solution

Business Challenge

- To deliver consistent, quality wines and attain the economies of scale necessary to export to major global markets, a leading New Zealand vineyard required their information technology and business intelligence applications to keep pace with their growing business.

WINERY: From cellar notes to finance, inventory and sales data, one of New Zealand's most prestigious wineries required their information technology and business intelligence applications to keep pace with their growing business.

How DXC helped

- DXC Wine Management Solution: Microsoft Dynamics and Power BI reporting and analytics
- DXC has supported the vineyard on its digital transformation journey for more than ten years.

Business Outcomes

- The Microsoft Dynamics solution operates across the business as a single source of the truth, managing valuable data and intelligence; from the wine maker's cellar notes, which include exact instructions for specific processes for wine batches in production, to finance and inventory and sales data.

"Data management and reporting from these systems was paramount. Being able to extract reports using Microsoft Power BI meant we could report on all aspects of the business, gain visibility into the insights we needed to make smart decisions, and keep a close eye on market growth, logistics, and every other aspect of the operation."

IT Manager
**New Zealand vineyard**

DXC and Dynamics 365

A compelling reason for action

One thing is clear: businesses are demanding faster outcomes and return on investment from implementation projects.

With the right partner, it's possible to implement Business Central quickly and successfully, and realise true time to value for your business.

DXC is the largest independent Microsoft Dynamics systems integrator in the world. In Australia, New Zealand and the Pacific, we have a team of over 480 consulting resources supporting over 1,200 customer sites and implementing new projects.

We have the maturity and scale to deliver successful Business Central projects across a range of industries.
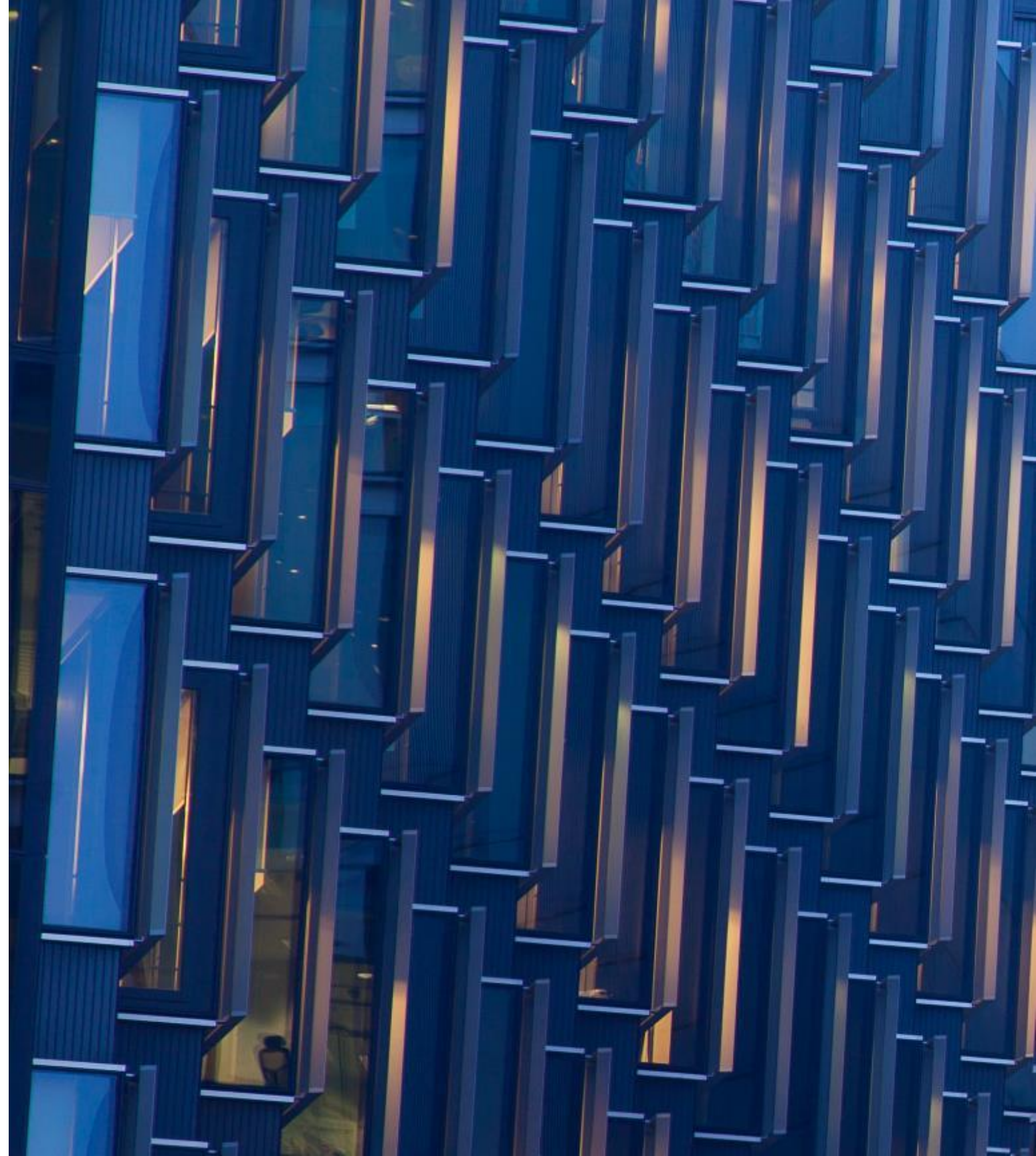
About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission-critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. The world's largest companies and public sector organizations trust DXC to deploy services across the Enterprise Technology Stack to drive new levels of performance, competitiveness, and customer experience. Learn more about how we deliver excellence for our customers and colleagues at www.dxc.com.

For more information visit www.dxc.com/au/en/practices/microsoft

Contact: AU 1300 660 471