![DXC Technology logo]

DXC Framework for Manufacturing and Construction Industries

Comprehensive Deal Management Capabilities

In a busy, dynamic organization, it is essential that you have a comprehensive and structured overview of current jobs with related costs, resources and financial information.

Advantages

- Support diverse business needs by structuring multiple Jobs, Service Contracts and a warehouse location into a Deal or group of Deals

- Manage objects throughout the Deal life cycle directly from the deal card level

- Get a full, single-screen overview of all objects assigned to complex hierarchies of Deals and sub-Deals

- Enable intuitive daily use of the financial data, sales information and purchase document information included in Deals with Fast Tabs and Fact Boxes

- Track and document changes in Deal structures easily with manual and automatic creation of Deal archive versions

DXC Framework for Construction and Manufacturing Industries extends standard Microsoft Business Central 365 capabilities with "Deals" that form a top-level, under which you can structure an unlimited number of sub-levels with Jobs, Service Contracts and even other Deals.

Get a full overview of your jobs with a flexible Deal structure

With Deal Management capabilities, you can combine individual Jobs and Service Contracts into Deals that are structured in the way that makes most sense for your business.

Objects can be created, assigned to a Deal, detached from Deal, and even deleted permanently.

You can create Deals for specific Contacts, Vendors or Customers, and the ability to define unlimited sub-levels means that your Deal structure can be as simple or complex as you wish. You can even define other Deals as sub-levels in a top-level Deal structure.

You can set a starting date and ending date to define the expected Deal life cycle, set or change Deal dimensions that are automatically inherited by underlying objects and assign a single warehouse location for each Deal.

Create Deals quickly and easily

You can create a new Deal manually or re-use an existing Deal template to save time and minimize the amount of manual data you need to enter.

Track changes in your Deals with archive versions

Once your Deal is created, every status change triggers the creation of an archive version. In addition, you can create archive versions of a Deal manually at selected times throughout the Deal life cycle, so you can document and track the Deal status at any time.

Functions

- Comprehensive overview of multiple Jobs and Service Contracts on one page

- Jobs, Service Contracts and warehouse locations can be assigned to any Deal in a Deal structure

- Deal object management including creation, assigning, detaching and deletion of underlying objects

- Deal Templates enable re-use of existing Deals to create new Deals with minimal manual data entry

- Deal Archives enable documentation and tracking of changes made at any time

- Status changes of underlying objects triggered by Deal status changes

Clear rules control how status changes affect underlaying Deal objects

You can define a top-level Deal status, such as "Quote", "Active" or "Completed", based on the overall Deal progress, and clear rules define when and how the status of underlying objects in the Deal structure are changed.

Enable intuitive daily use of Deals with Fast Tabs and Fact Boxes

Project stakeholders and daily users have a comprehensive overview of all Deal-related information on a single screen through a selection of Fast Tabs:

- Template fast tab – Allow you to set up and customize Deal Templates that you can use later to create and assign new sub-Deals.

- Lines fast tab – Gives a full overview of Deal objects, their relations and parameters. For Jobs and Service Contracts, you can view the Total Price & Total Cost of budgeted, billable, actual and in-stock items.

- Partner fast tab – Presents the key Deal partner information on a separate fast tab and includes 'Ship-to' options with default partner address, 'Alternative Shipping Address' and 'Custom Address' information.

Find the Deal information you need quickly and easily with Fact Boxes

Fact Boxes in the solution display relevant information about Deals, sub-Deals and related Jobs, Service Contracts and Warehouse Locations.

- For Jobs, you can see sales, purchase and manufacturing documents.

- For Service Contracts, you can see service orders, service invoices and other related documents.

- For Deal Warehouse, you can see warehouse documents and planned and actual amounts.

You can select a document type in a fact box to link to a filtered page with relevant documents and open any document directly from the fact box to view the information you are interested in.

Contact us to learn more.

Learn more at **dxc.com**

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About DXC Technology

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