



Delivering IT and business modernization

Drive growth by dramatically improving your ability to anticipate and respond to change.

DXC and Dell Technologies at a glance

- DXC managed services built on industry-leading Dell Technologies infrastructure to help you modernize, anticipate and respond to change at a lower price point and with higher performance
- Broadest choice of consumption-based IT solutions and proven, strategic support for your enterprise's business transformation
- Dell Technologies is a Leader in 7 Gartner Magic Quadrants

About Dell Technologies

Dell Technologies (NYSE:DELL) helps organizations and individuals build their digital future and transform how they work, live and play. The company provides customers with the industry's broadest and most innovative technology and services portfolio for the data era.

DXC Technology and Dell Technologies help enterprises drive growth by improving the ability to anticipate and respond to change. Working collaboratively with your team, we help you develop powerful transformational strategies, apply industry-recognized innovations and manage foundational technologies.

Our 20+ years of deep collaboration — including extensive co-development and co-investment — have yielded end-to-end multicloud solutions that effortlessly anticipate and respond to user demands and competitive threats. Together, we strategically enable your company's transformation, so you can flex and grow in a fast-paced, competitive environment and invest wisely in your enterprise's future.

Our joint solutions are designed to modernize your infrastructure so you can adapt and innovate in response to today's increasingly competitive business environments. Our multicloud joint solutions simplify instant-access experiences by providing a secure and flexible infrastructure. Our management and orchestration capabilities optimize the locations of workloads and data, seamlessly scaling to mesh front-end and back-end technologies and processes.

Joint offerings/solutions

Our joint digital, IT security and workforce transformation solutions are the product of deep integration and a collaborative engineering relationship, ensuring that DXC technology works seamlessly with the Dell Technologies infrastructure.

All are strengthened by DXC's extensive expertise in the banking and capital markets, healthcare and life sciences, insurance, international public sector, travel and transportation, automotive, and manufacturing industries.

We offer a range of IT and business modernization solutions:

- **Application transformation solutions** let you design, build and manage applications in a multicloud environment.
- **Cloud-native application solutions** combine a development platform and service to create and containerize born-in-the-cloud applications.
- **Platform-as-a-service solutions** provide a highly resilient managed platform and associated software for securely running cloud-native applications and migrated legacy applications in the cloud.



20+

year partnership

2,000+

joint customers

10,000+

DXC resources accredited and certified in Dell Technologies

About DXC Partner Ecosystem

The DXC Partner Ecosystem is a curated ecosystem of partner relationships built on a foundation of collaboration, differentiation and innovation. Together, we work to deliver the right solution and the right team to address complex, critical customer business challenges. Learn more at dxc.com/partnerecosystem.

“As a global Titanium Black status partner, DXC is one of Dell Technologies’ longest running and most strategic partnerships. Together, our alignment and vision on IT modernization and digital transformation delivers real value to our mutual clients.” — **Bill Scannell**, President, Global Sales & Customer Operations, Dell Technologies

IT modernization solutions include innovative infrastructure management options:

- **Private, public and hybrid cloud solutions** include converged and hyperconverged systems and dedicated managed private clouds securely hosted by you or DXC with Dell Technologies and VMware at scale.
- **Compute, storage and backup-as-a-service solutions** offer a scalable and secure managed midrange alternative to traditional design, purchase and provisioning.
- **Analytics and high-performance computing** as a service provides enterprise-grade platform architectures and deployments for on-premises and hybrid solutions to meet the rapidly evolving demands of any business.
- **Cyber recovery as a service** provides customers a secure data vault to protect mission-critical company data from attack by cybercriminals.

Differentiation

We combine DXC’s expertise in designing, building and delivering agile, scalable infrastructures with Dell Technologies’ market-leading platform compute, storage and data protection solutions. We are innovative market leaders with a deep, decades-long partnership. DXC holds over 10,000 Dell Technologies accreditations and certifications — among the very highest of all Dell IT services partners — and has won over 20 Partner of the Year awards from Dell Technologies over the past 7 years.

This depth of integration means you receive proven as-a-service, consumption-based IT solutions, from customer to edge to cloud, strengthened with rich industry-specific expertise. We also share a highly collaborative approach to working with customers and a dedication to persistent and effective knowledge transfer to customer teams.

Learn more at dxc.com/Dell

Get the insights that matter.
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